



CGI Trade360

Collateral Management

Meeting emerging collateral
management needs

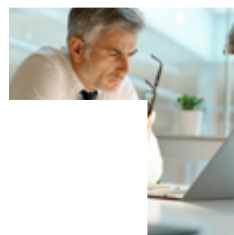


When your client says,
“I need the bank to provide
structured/commodity
financing based on complex
collateral structures.”...

With CGI Trade360, the bank is able to provide
end-to end structured/commodity finance deals
to support trade and finance products using
complex collateral structures.

Deal types:

- Repurchase agreements
- Borrowing base
- Warehouse financing exchange



When a bank says,
“How can I more effectively
manage the regulatory
compliance and market risks
of my structured/commodity
finance business?”...

With CGI Trade360's collateral management features, the bank has real-time visibility of its entire collateral portfolio, including:

- Deal and portfolio market valuation
- Portfolio concentration exposure
- Loan to collateral value ratios
- Reconciliation to physical stock
- Denied party screening
- Know your client and anti-money laundering support



When the bank needs to take its collateral processing to a new level...

CGI Trade360 provides a global collateral platform with robust capabilities and streamlined processing, including:

- Full deal life cycle support
- Traditional trade and open account support
- Global database for all collateral
- Client onboarding
- Management of required documents and related events
- Flexible definition of collateral data and types
- Real-time reporting
- Rule-driven market-to-market
- Rule-driven commodity pricing
- Allocation of collateral to members of syndicated/participated facilities
- Local and global workflow and imaging support
- Denied party screening and exception processing

Benefits



Client

- Totally seamless process
- More responsive turnaround on collateral and related transactions
- Added compliance protection provided by the bank
- Custom global reporting
- Integrated with trade finance solutions
- Portal access to traditional and structured trade finance, open account or supply chain financing

CGI Trade 360 at a glance

25

years of operation

15 million

transaction annual run rate

322

bank locations globally

163,500+

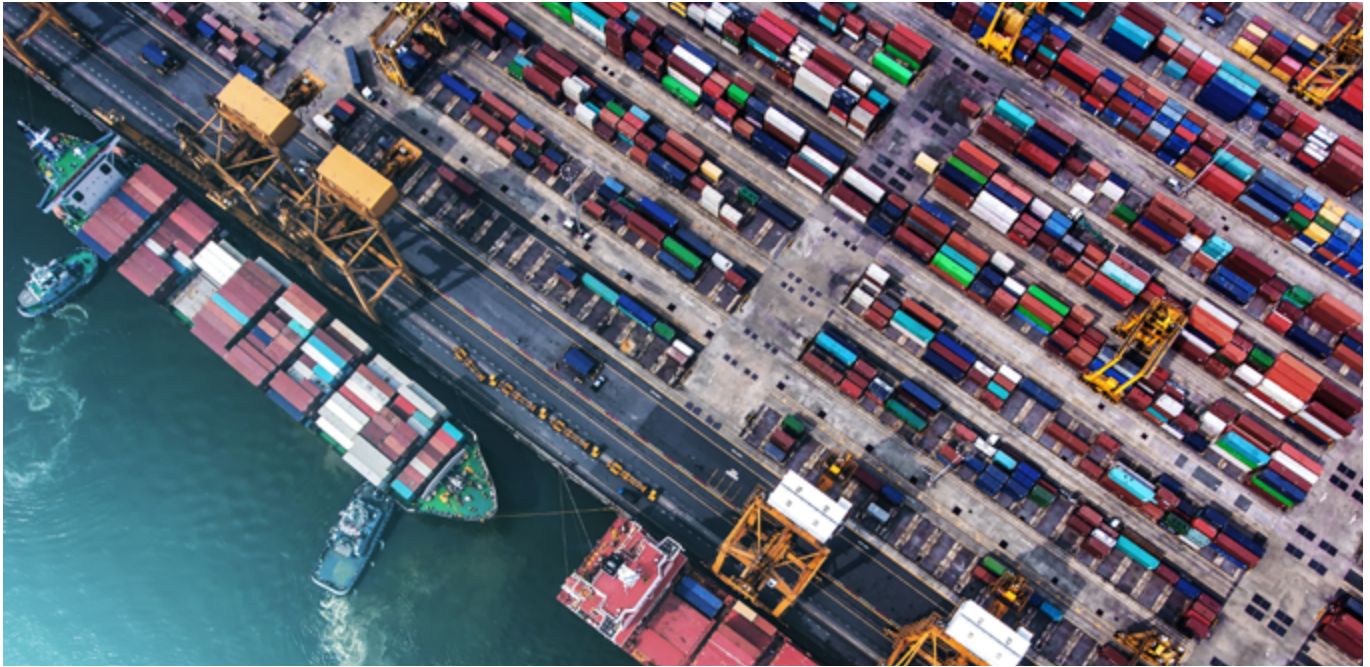
portal users

93

countries supported

Bank

- Manage collateral and commodity finance on an integrated platform with traditional trade, payables, receivables, financing and cash management
- Move collateral management from fragmented manual deal data to an integrated global database
- Enhance risk management and regulatory compliance capabilities
- Obtain a high degree of straight-through processing
- Gain flexibility in operations and client service
- Provide a truly global service
- Realize significant operational efficiencies
- Facilitate stronger client relationships
- Gain flexibility to easily deploy commodity finance processes globally
- Create capacity to scale the business
- Gain global visibility of the business and its clients



Commodity trade finance is an important growth market for banks globally. Emerging market economies in Latin America, Asia and Africa, combined with a revitalization of infrastructure needs in developed countries and the ever-increasing worldwide need for agricultural commodities, continue to fuel the need for bank financing on a global basis. The ability of energy and commodity companies to monetize their commodity assets by pledging them to banks will continue to make this market segment a vital growth opportunity for banks.

As global trade in commodities reaches new peaks, banks have greater opportunities to offer structured commodity trade finance. However, tougher regulations governing collateralized lending mean they also face new challenges.

Regulatory and internal pressures place particularly unique requirements on bank commodity and trade finance lending, the middle office, and operations transaction processing areas. As a result, they need to manage the complex commodity finance credit structures that are put in place to provide their clients with these important and profitable facilities.

CGI provides collateral management functionality that is fully integrated with CGI Trade360's global transaction services platform. This functionality leverages a global workflow infrastructure, reference data structure and transaction processing functionality.

The collateral management component of CGI Trade360 is comprised of the following:

- ✓ **Deal (collateral)**—the total collateral types assigned to a particular facility, e.g., borrowing base, repurchase agreement, warehouse exchange finance, etc.
- ✓ **Collateral types**—the bank-defined definitions that describe the underlying assets pledged as collateral
- ✓ **Collateral details**—the bank-defined attributes that define individual collateral types and provide the basis for defining how the bank recognizes an asset as eligible collateral
- ✓ **Reporting**—reports that enable the bank to create deal and portfolio reports in real time
- ✓ **Collateral functionality**—the rules and parameters that drive the manipulation of the underlying collateral details and market-driven events that define how the system will manage the underlying assets in accordance with the bank's collateral management business model
- ✓ **Documentation**—ability to create and historically store required documentation and correspondence related to collateral positions, margin calls and collateral agreements; ability to receive and store client and third-party documentation related to the management of client collateral positions



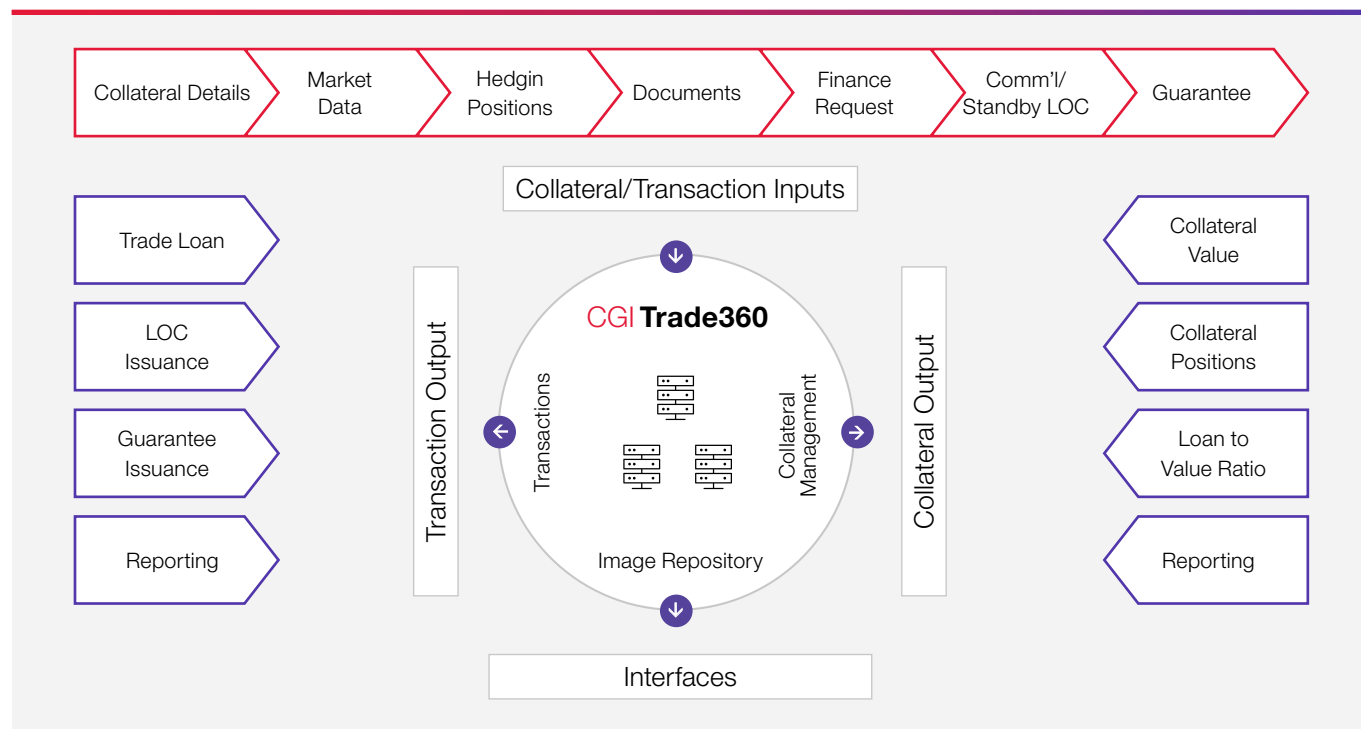
Collateral Management High Level Overview

CGI Trade360's collateral management capabilities span the entire commodity trade finance and related transaction process—from the preparation of deals and their capture, to the monitoring and control of the underlying collateral, to the execution of the related financing and contingent instruments.

Key features

CGI Trade360 collateral management features include the following:

- Capture and tracking of all collateral management documentation
- Capture of deal data and details of collateral being financed
- Activities to manage the collateral
- Automatic revaluation using market feeds
- Automatic reconciliation to collateral manager feeds
- Powerful reporting capabilities, including the ability to assemble profiles and ratios in relation to the aggregated collateral financed





End-to-End Collateral Management

Deal Preparation and Capture CGI Trade360 Collateral
Deal Processing Portfolio Management

Administration	Collateral Management
• Client on-boarding • Facility documentation imaging • Facility limit management	• Collateral deal creation • Collateral management rules • Collateral pricing rules • Collateral revaluation rules • Event tracking • Collateral agreements • Control and pricing • Management reporting



Monitoring and Control CGI Trade360 Portal and TPS Processing Operations and Middle Office

Transaction Processing	Risk Control
• Letters of credit • Loan processing • Other transactions • Transaction maintenance • Compliance • Interest and fee management • Client service • Documentation control	• Collateral control • Collateral revaluation • Warehouse management • Portfolio reporting • Collateral limits • Warehouse limits • Stock reconciliation • Management reporting



About CGI

Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

For more information

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