

### CGI Trade360 Short overview

Get ahead of the curve in global trade finance



# When your client says, "I want my bank to ..." Can your bank meet the need?

# Get ahead of the curve in global trade finance with CGI Trade360—the fully integrated software-as-a-service that starts with your clients in mind.

CGI Trade360 gives you the power to meet ever-evolving client needs and deliver exceptional service with the most robust functionality and technology on the market.

It significantly reduces total cost of ownership by providing all of the software, hardware and services needed to run a global trade business from CGI's private, highly secure community cloud. With an ongoing and active role in the CGI Trade360 client community, you also can help drive future enhancements that align with the direction of your clients and your bank.

## 4 keys to success:

governance, collaboration, services, technology

### Additional CGI Trade360 features:

- API-driven integration accelerator for faster implementations
- Flexible services and operating models
- Dedicated trade and platform experts
- Single point of API-driven integration
- Ease of implementation
- Out-of-the-box insourcing of other banks

# Benefits



#### Client

- Seamless portal experience across products and geographies
- Work-in-progress and historical transaction details online, enabling client service representatives to respond instantly to queries
- Integrated platforms and processes, built-in imaging, and workflows that enable faster and more accurate turnaround with service level agreement tracking
- Self-service, client and ad hoc real-time reporting providing global business visibility
- Easy-to-navigate, easy-to-use portal, with unparalleled breath of services

#### **Bank**

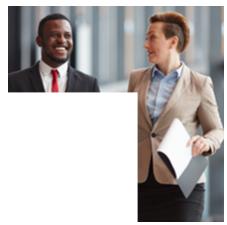
- Seamless, continuously synchronized front end
- Globally integrated back office
- Global transparency
- Global standard of service
- Fast speed to market
- Flexible service and operating models
- Advanced technology at a lower cost through a shared cost model
- Global scalability across the bank
- Ability to move operations to low-cost locations

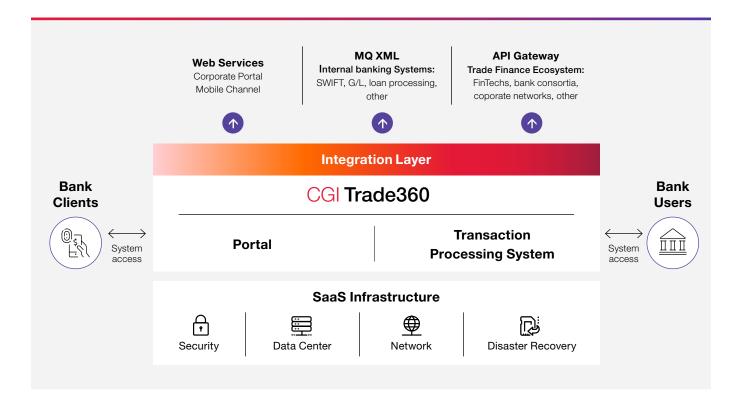
## CGI Trade360

# All you need to power your global trade business

As a fully integrated global transaction service, CGI Trade360 includes all of the applications, infrastructure and support you need to run a global trade business—delivered from CGI's private, highly secure community cloud. Take advantage of robust functionality to drive revenue, reduce costs and eliminate risks while leaving the management of upgrades, hardware and other costly and time-consuming activities to CGI.

The CGI Trade360 global transaction platform can run a bank's trade and open account business globally on a single 24/7 platform. The system includes:





#### **Portal**

The CGI Trade360 Portal is a fully integrated, bank-branded portal for transaction management, messaging and reporting. It is continuously synchronized with CGI Trade360's back-end Transaction Processing System. A supplier portal also includes on-demand invoice offers and purchase requests for approved payables finance.

#### **Transaction Processing System**

The CGI Trade360 Transaction Processing System (TPS) processes transactions initiated via portal or other digital channels (e.g., SWIFT, client integration, etc.) or from the bank's service centers. It orchestrates workflow and rules-based processing across the entire platform. Capabilities include transaction processing, workflow management, document generation, reporting, denied party screening and insourcing.

#### Middleware

Advanced middleware integrates the Transaction Processing System with portals, downstream systems and corporate clients' internal systems.

#### Scalable, world-class infrastructure

Banks benefit from data centers and network operations with bankgrade security and disaster recovery.

**25** years of proven results

#### CGI Trade 360 at a glance

25

years of operation

322

bank locations globally

93

countries supported

15 million

transaction annual run rate

163,500+

portal users



### Unmatched breadth of client offerings

CGI Trade360 enables banks to offer their clients a robust set of trade, open account and supply chain finance services, anywhere, anytime, including traditional trade, payables, receivables and cash at no additional cost, as you only pay for transactions processed.

#### **Traditional Trade**

Buyer Solutions	Financial Solutions	Seller Solutions
• Import LCs	Outgoing Standbys	Export LCs
<ul> <li>Incoming Collections</li> </ul>	<ul> <li>Incoming Standbys</li> </ul>	<ul> <li>Negotiated LCs</li> </ul>
<ul> <li>Letters of Indemnity</li> </ul>	<ul> <li>Outgoing Guarantees</li> </ul>	Outgoing Collections
<ul> <li>Shipping Guarantees</li> </ul>	• Incoming Guarantees	• Letters of Indemnity
Banker's Acceptances	Participation/Syndication Deals	Banker's Acceptances
<ul> <li>Deferred Payments</li> </ul>	Participation Distribution	<ul> <li>Deferred Payments</li> </ul>
<ul> <li>Trade Acceptances</li> </ul>	Syndication Distribution	Trade Acceptances
<ul> <li>Import Finance</li> </ul>	Participation Bought	• Export Finance
<ul> <li>Assignments/Transfers</li> </ul>	Syndication Bought	Assignment/Transfers
	<ul> <li>Reimbursements</li> </ul>	

#### **Open Account / Supply Chain Finance**

Payables	Cash Management	Pre-Shipment Financing
<ul> <li>Integrated Payables</li> </ul>	Domestic Payments	Purchase Order Financing
<ul> <li>End-to-End Approved Payables</li> <li>Finance</li> </ul>	Cross-Border Payments	Receivables Solutions
- Invoice Finance	Direct Debits	<ul> <li>Integrated Receivables</li> </ul>
<ul> <li>Buyer Funded Discounting</li> </ul>	<ul> <li>Book Spot FX Contract</li> </ul>	<ul><li>Invoice Financing</li></ul>
<ul> <li>Bank-Assisted Open Account</li> </ul>	Account Balances & Activity Query	<ul> <li>Payment Consolidation</li> </ul>
<ul> <li>Open Account Payments</li> </ul>	Collateral Management	<ul><li>Payment/Invoice Matching</li></ul>
<ul> <li>Buyer Financing</li> </ul>	<ul> <li>Borrowing Base</li> </ul>	<ul> <li>Exception Handling</li> </ul>
<ul> <li>Trade Loans (Payables)</li> </ul>	• Repos	Factoring
<ul> <li>Rollover Financing</li> </ul>	Warehouse Exchange	Receivables Financing
<ul> <li>Supplier Portal</li> </ul>		Trade Loans (Receivables)
		Rollover Financing



### **About CGI**

#### Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

#### For more information

cgi.com

**CGI**